



mySAP™ ERP FINANCIALS

SOLUTION OVERVIEW

EFFECTIVE FINANCIAL MANAGEMENT



mySAP™ ERP FINANCIALS **YOUR BUSINESS, YOUR FUTURE,** **YOUR SUCCESS**

mySAP™ ERP is the world's most complete enterprise resource planning (ERP) solution, providing organizations with the strategic insight, ability to differentiate, increased productivity, and the flexibility they need to succeed. With the mySAP ERP solution, SAP has evolved its vision of increasing efficiency within an organization to a next-generation ERP solution, automating end-to-end business processes and extending those processes beyond the enterprise to the entire business ecosystem by incorporating customers, partners, and suppliers. In addition, mySAP ERP helps drive innovation and supports future growth of your organization.

The mySAP ERP Financials solution provides organizations of any size and in any industry a complete platform for effective financial management. The solution is an essential building block of your enterprise software business strategy – providing a solid foundation to expand your business, gain insight into every aspect of the enterprise, and ensure that you practice compliant and transparent accounting and financial reporting.

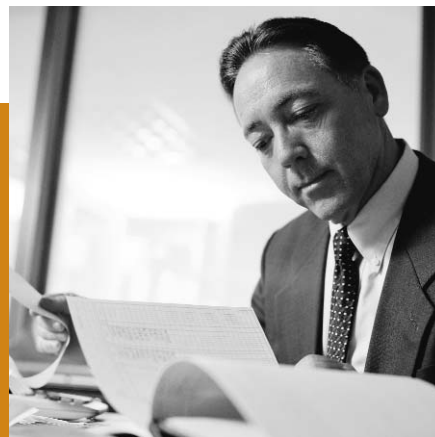
mySAP ERP is powered by the SAP NetWeaver™ platform, an innovative integration and application platform that enables change. SAP NetWeaver supports new cross-functional business processes and helps to lower your total cost of ownership by reducing the need for custom integration and by offering complete life-cycle management for your solution. It is also the foundation for Enterprise Services Architecture, the SAP® blueprint for service-oriented business solutions, and helps align people, information, and business processes across organizational and technological boundaries.

FINANCE IS CHANGING – WHAT ABOUT YOUR FINANCIAL MANAGEMENT TOOLS?

Not very long ago, the scope of a finance organization's responsibility was limited to managing a single general ledger and generating a set of financial statements. In today's increasingly complex and global economy, financial professionals are now challenged to manage a much wider range of business processes and information.

As your company is catapulted into the global economy, it is expected to accurately report financials according to specific accounting standards that can vary by industry or geographical

In addition to automating accounts receivable and accounts payable functions, you are also charged with managing the entire financial supply chain as well as the entire working-capital cycle.



And in the aftermath of accounting and governance scandals, corporate leaders are required to attest to the quality of financial statements and the internal controls used to construct the information – a staggering change from just a few years ago. The Sarbanes-Oxley Act and numerous corporate compliance regulations related to financial reporting and auditing have permanently raised the stakes when it comes to judging the quality of financial reports. Now, financial professionals and managers are seen as the leaders and stewards for setting ethical standards and maintaining knowledge of the company's financial issues.

location. You need flexibility and the ability to produce an accurate set of balanced books to meet this requirement in a cost-effective manner.

Once-a-month reports are simply not adequate in today's competitive, information-driven environment. Your employees need real-time information access and easy-to-use analytic tools that enable them to drill down from highly summarized information to granular data with a single mouse click.

In short, the fundamental nature of finance has changed profoundly in just a few years. And SAP offers the software that enables your organization to evolve and improve its financial management capabilities in response to these changes.

... SO MUST YOU



THE RIGHT TOOLS – FOR RIGHT NOW

Financial professionals, executives, and managers need tools that can be adapted easily to industry requirements. They want tools that are intuitively designed so end users can be trained quickly and cost-effectively. And they look for tools that can support innovative business processes so the organization can gain a competitive advantage.

mySAP ERP Financials is built using Enterprise Services Architecture, the SAP blueprint for service-oriented business solutions, which enables you to quickly deploy breakthrough financial processes for your company – whether you're a small regional manufacturer or a multinational corporation.

mySAP ERP Financials is designed to support your enterprise's most pressing financial management needs in the following ways:

Financial Analytics

With mySAP ERP Financials, you can perform strategic enterprise management activities, such as budgeting, consolidated reporting, and business performance management with corporate scorecards, for example – to gain real-time insight through business intelligence.

A major innovation in mySAP ERP Financials is the ability to deploy analytics to the desktops of your employees. Financial analysts, credit managers, accounts receivable accountants, and cost accountants can access role-

specific key performance indicators (KPIs) and performance reports via an intuitive and personalized Web portal. More importantly, with easy access to financial metrics and performance analyses, employees no longer need to spend time coding complex macros or maintaining separate spreadsheets.

Financial Accounting

Sound financial accounting is more important than ever. Market capitalization can be severely impacted due to misstatement of financial reports, and corporate executives are personally accountable – and therefore liable – for the quality of financial reports. As a result, auditing fees are soaring and the cost of generating a consolidated financial statement has reached historic highs.

mySAP ERP Financials includes significant upgrades to general ledger functionality that offer a number of benefits, such as the ability to generate a set of balanced and reconcilable financial statements by any dimension of the business, for instance, by unit, profit center, or geographical location. And

the new architecture of mySAP ERP Financials offers you greater flexibility to extend a chart of accounts and allows an easier method of reporting by individual management units and segments.

And the improved system architecture of the new general ledger capability supports organizations that seek to reduce the system complexity of parallel accounting or managing a set of books by region, industry, or regulatory reporting statute.

Financial Supply Chain Management

Days sales outstanding (DSO) can choke the performance of any organization by consuming its most precious resource for growth and innovation – cash. mySAP ERP Financials provides tools to help you manage your financial supply chain and cash flow cycle more effectively. You gain end-to-end process support to improve credit examinations, invoicing, collections, dispute resolution, cash management, and treasury management processes – all in a single solution.

THE RIGHT ARCHITECTURE – FOR THE FUTURE

Corporate Governance and Compliance Management

Nowhere has there been a more profound change than in the area of corporate governance and compliance. Regulations such as the Sarbanes-Oxley Act represent the greatest challenge for today's corporate financial managers.

mySAP ERP Financials provides a complete set of applications and tools that can assist you in meeting specific requirements of today's financial regulations. With mySAP ERP Financials, you have an intuitive mechanism to collect, document, assess, remediate, and attest to internal control processes and safeguards your company has instituted to ensure transparent business activity.

By configuring controls to define rules and tolerances for your business, you can easily customize internal processes for security, reporting, and error prevention. In addition, you can now document all your internal control processes and make them visible to corporate executives, auditors, and regulators.

Enterprise Services Architecture, built on the SAP NetWeaver platform, enables companies of any size to implement innovative financial processes that integrate finance and operations for better planning, improved performance management, and faster reaction to market forces. Here are some examples:

- Deploy analytical KPIs by process and role to individual users according to the needs of their jobs
- Integrate electronic payment and invoicing services into portals for customers and partners
- Quickly expand and modify accounting ledgers without impacting the structural integrity of the financial statement
- Guide and organize consolidation processes according to the needs of individual business units
- Present budgeting and planning processes in an intuitive manner that eliminates the need for spreadsheets and complex macros
- Enable process owners and managers to document, test, and report internal control-process steps
- Simplify bank communications to facilitate secure data exchange between the corporate treasury organization and its bank partners
- Ensure that credit managers can assess external credit ratings online without disrupting or delaying the normal course of business

With mySAP ERP Financials, you gain productivity, insight, and flexibility – along with the ability to produce new levels of value and competitive differentiation for your business.



mySAP ERP FINANCIALS SUPPORTS KEY BUSINESS PROCESSES



mySAP™ ERP Financials Supports The Following Key Business Activities:

Strategic Enterprise Management

- Enable value-based management with support for integrated strategic planning, performance monitoring, business consolidation, and stakeholder communication
- Manage business performance throughout the entire organization
- Execute strategies quickly and successfully

Financial Analytics

- Define financial targets, develop a commensurate business plan, and monitor costs and revenue during execution
- Create and simulate value flows in a cross-functional, cross-company, or collaborative environment

Financial and Managerial Accounting

- Determine and report on inventory value according to differing regulations
- Determine the value of and record financial data as the basis for all cost and revenue reporting
- Record goods movements in the ledger in up to three currencies or valuations and carry inventory values in two additional currencies or valuations

Financial Supply Chain Management

- Collaborate within the enterprise and throughout business networks by using defined business policies and shared services to handle all customer-related and supply-chain-related financial processes
- Automate the financial supply chain by using the Web and other electronic service models

Corporate Governance

- Reduce the risk of noncompliance by identifying internal control gaps faster and addressing control risks more effectively
- Provide auditors and management with increased visibility and easy access to control tests, results, and remediation plans

mySAP ERP SOLUTION MAP: UNDERSTANDING BUSINESS VALUE

mySAP ERP supports your most important business processes and provides tools to help you understand how these processes work. One of these tools is the solution map shown on this page.

Built using input from customers and industry analysts, plus the technical expertise SAP has acquired through extensive business experience and research, SAP solution maps are multi-level blueprints of processes. They help

you visualize, plan, and implement a coherent, integrated, and comprehensive information technology solution. They also show how various processes are covered, including the processes that SAP and its partners support. With solution maps, you quickly understand business solutions and the business value they can bring. The solution map for mySAP ERP is available at www.sap.com/businessmaps.

End-User Service Delivery					
Analytics	Strategic Enterprise Management	Financial Analytics	Operations Analytics	Workforce Analytics	
Financials	Financial Supply Chain Management	Financial Accounting	Management Accounting	Corporate Governance	
Human Capital Management	Talent Management	Workforce Process Management		Workforce Deployment	
Procurement and Logistics Execution	Procurement	Supplier Collaboration	Inventory and Warehouse Management	Inbound and Outbound Logistics	Transportation Management
Product Development and Manufacturing	Production Planning	Manufacturing Execution	Enterprise Asset Management	Product Development	Life-Cycle Data Management
Sales and Services	Sales Order Management	Aftermarket Sales and Service	Professional Service Delivery	Global Trade Services	Incentive and Commission Management
Corporate Services	Real Estate Management	Project Portfolio Management	Travel Management	Environment, Health, and Safety	Quality Management

INTEGRATE, INNOVATE, GROW

mySAP ERP Financials supports integrated financial management, decision support processes, and collaboration for financial professionals, executives, and managers. They no longer have to handle routine administrative tasks, allowing them to concentrate on value-added activities that benefit customers and shareholders.

mySAP ERP Financials delivers a fast return on investment by:

Improving Usability and Productivity

- Less time needed to obtain critical financial and nonfinancial information
- Increased employee and manager productivity
- Decreased cycle times to resolve payment and settlement disputes and outstanding sales
- Increased efficiency in corporate reporting and budgeting through improved performance and management processes and the automation of reporting, consolidating, and forecasting

Reducing Costs

- Reduced costs for processing and distributing financial and business reports
- Minimized implementation costs with a phased approach that protects existing IT investments
- Reduced cost of maintaining heterogeneous software environments
- Decreased collection costs, which can account for 60% of your total financial function costs

Optimizing Cash Flow

- Improved cash flow through better credit and collections processes and more efficient portfolio management
- More accurate liquidity forecasts by utilizing analytics and data models of future cash flows
- Accelerated cash reporting through streamlined corporate-to-bank information exchange
- More effective pooling of global cash positions



IDENTIFY GROWTH OPPORTUNITIES, SET THE RIGHT STRATEGY, CREATE VALUE

ACTIVITY

BENEFIT

FINANCIAL ANALYTICS AND BUSINESS PERFORMANCE MANAGEMENT

- Develop winning strategies using activity-based planning to grow the business more effectively
- Improve business performance by using balanced scorecards and external and internal benchmarks to monitor performance of strategic success factors
- Streamline reporting, financial consolidation, and forecasting processes for greater efficiency and lower costs
- Enable better and faster decision making by delivering real-time KPIs to the desktops of all employees
- Minimize costs by setting product cost targets and monitoring actual cost versus plan
- Improve efficiency by analyzing direct and indirect product costs along the entire value chain
- Run simulated product-costing models to determine strategy more accurately

FINANCIAL AND MANAGERIAL ACCOUNTING

- Accelerate financial closes and increase the accuracy of financial reporting
- Improve the ability to maintain a set of balanced books
- Reduce risk of noncompliance with support for international and local accounting standards
- Gain deeper insight and more accurate analyses of your organization by automatically capturing revenue and cost information for customers, products, projects, and services

FINANCIAL SUPPLY CHAIN MANAGEMENT

- Streamline order-to-cash and purchase-to-pay processes to optimize cash flow
- Increase profitability by decreasing costs for billing, collection, and payment activities
- Reduce risk of default by improving credit and collections management
- Integrate business processes and enable efficient data exchange via Extensible Business Reporting Language (XBRL)
- Improve customer satisfaction by enabling self-service account management
- Improve cash flow by reducing bill generation and processing costs
- Reduce external borrowing to fund intercompany float
- Manage financial risk more effectively by integrating financial and treasury reporting

CORPORATE GOVERNANCE

- Improve management of internal controls with enhanced processes for documentation, assessment, and testing
- Improve the ability of executives, auditors, and regulators to review internal controls
- Lower cost of compliance with support for financial reporting regulations in any country or industry

Setting the Path for Intelligent Growth, Competitive Advantage, and Sustainable Compliance

With over 26,000 installations worldwide, mySAP ERP Financials is a wise choice. Whether large or small, all companies are afforded the same benefits: a platform for growth, a financial system that can support global business requirements, and a framework for sustainable corporate governance.

Through Enterprise Services Architecture, they gain the ability to deploy specialized business processes that operate seamlessly with existing systems and business applications.

For additional information on how mySAP ERP Financials gives you a competitive advantage with support for regulatory compliance and a solid foundation for sustained growth, please visit: www.sap.com/financials.



THE BEST-RUN BUSINESSES RUN SAP™



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